

TAMBURI & ASSOCIATI

TAMBURI INVESTMENT PARTNERS S.p.A.

OCTOBER 2020

PALAZZARI & TURRIES
M & A ARTISANS

GATTI & Co.
TAMBURI INVESTMENT PARTNERS

WE SHOULD ALL FEEL NOTHING BUT SHAME
FOR THE REPUTATION THAT FINANCE HAS
EARNED ITSELF IN THE LAST FEW YEARS, BUT IF
YOU MANAGE TO GUIDE HEALTHY CAPITAL FROM
SUCCESSFUL BUSINESSES AND THE ASSETS OF
FAMILIES THAT WISH TO INVEST THEM
INTELLIGENTLY IN COMPANIES THAT REALLY
WANT TO GROW, YOU ARE GENUINELY DOING
ONE OF THE MOST BENEFICIAL JOBS IN THE
WORLD.



@TAMBURITIP

- **TAMBURI & ASSOCIATI (“T&A”) IS THE ADVISORY DIVISION OF TAMBURI INVESTMENT PARTNERS S.P.A. (“TIP”), AN INDEPENDENT INVESTMENT & MERCHANT BANK LISTED ON THE MILAN STOCK EXCHANGE (STAR SEGMENT).**
- **FOUNDED IN THE EARLY NINETIES BY GIOVANNI TAMBURI AND ALESSANDRA GRITTI, T&A HOLDS SINCE MANY YEARS A LEADERSHIP POSITION IN ITALY AMONG FINANCIAL ADVISORY FIRMS.**
- **EXCELLENT TRACK RECORD: OVER 300 M&A DEALS SUCCESSFULLY COMPLETED IN THE PERIOD 2000-2019 AND 10-20 M&A DEALS ON AVERAGE COMPLETED EVERY YEAR, NUMBERS WHICH POSITION T&A AMONG THE LEADING M&A FIRMS IN ITALY “HISTORICALLY”.**
- **FOCUSED ON M&A AND CORPORATE FINANCE ADVISORY MAINLY ADDRESSED TO THE NEEDS OF MEDIUM SIZE COMPANIES AND ENTREPRENEURIAL FAMILIES.**
- **STABLE TEAM OF SKILLED PROFESSIONALS AND FOUNDING PARTNERS WITH UNIQUE EXPERIENCE IN THE BUSINESS.**

- PRESTIGIOUS AND LOYAL CLIENT BASE REPRESENTED BY MEDIUM SIZE COMPANIES IN ITALY (MAINLY HISTORICAL FAMILY OWNED BUSINESSES), INTERNATIONAL GROUPS AND FOREIGN INVESTORS WHO OPERATE IN ITALY IN M&A PROJECTS.
- MAIN OFFICES IN MILAN (ITALY) AND STRONG INTERNATIONAL PRESENCE THROUGH DIRECT PARTNERSHIP IN GATTI & Co. (FRANKFURT – GERMANY) AND P&T (HONG KONG).
- STRONG COMPETENCES IN “CROSS-BORDER” TRANSACTIONS.
- STRONG INTEGRATION AND CONSTANT INTERACTION WITH THE NETWORK OF CLIENTS AND PORTFOLIO COMPANIES OF TIP.
- CONSOLIDATED EXPERIENCE IN ALL MAIN SECTORS AND INDUSTRIES.

SELECTION OF RECENT M&A TRANSACTIONS



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ADVISED BY

TAMBURI & ASSOCIATI
T . I . P .



HAS INTEGRATED ITS OPERATING ACTIVITIES
WITH THOSE OF



COMPANY OF THE GROUP



IN THE TRANSACTION THE SHAREHOLDERS OF
LA FINESTRA SUL CIELO HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
T . I . P .



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ADVISED BY

TAMBURI & ASSOCIATI
T . I . P .



HAS ACQUIRED THE COMPANY



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
T . I . P .



HAS DISPOSED ITS SHAREHOLDING IN



IN THE TRANSACTION THE SELLER
HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI
T . I . P .



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
T . I . P .

SELECTION OF RECENT M&A TRANSACTIONS



sitrade italia
sistemi trattamento denaro

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .



HAS ACQUIRED THE TOTAL SHARE CAPITAL OF



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .

LAVIOSA
MINERALS

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF
DAMOLIN ETRECHY FROM THE GROUP



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .

Dedalus
HEALTHCARE SYSTEMS GROUP

HAS ACQUIRED MORE THAN 83% OF THE SHARE CAPITAL OF



IN THE TRANSACTION THE MAJORITY SHAREHOLDERS OF
NOEMALIFE HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .



A COMPANY OF THE GROUP

HAS ACQUIRED THE TOTAL SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .

. T . I . P . O .
TIP - PRE IPO S.P.A.

HAS ACQUIRED A MINORITY STAKE IN



IN THE TRANSACTION THE BUYER
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .

- **STRONG INTERNATIONAL PRESENCE** THROUGH PARTNERSHIPS WITH INDEPENDENT FIRMS ACTIVE IN M&A AND CORPORATE FINANCE ADVISORY DEDICATED TO “MID-MARKET” CLIENTS.
- SUCH PRESENCE HAS BEEN CONSOLIDATED IN THE LAST YEARS IN ORDER TO **SUPPORT THE INTERNATIONAL DEVELOPMENT OF ITS CLIENTS**, WHO HAVE REACHED “**MULTINATIONAL**” DIMENSION AND PROFILE.

DIRECT PRESENCE

➤ **P&T (HONG KONG, CHINA, FAR EAST):**

PALAZZARI & TURRIES
M&A ARTISANS

- OFFICES IN HONG KONG
- DIRECT SHAREHOLDING (30% STAKE)

➤ **GATTI & Co. (GERMANY):**

GATTI & Co.
TAMBURI INVESTMENT PARTNERS

- OFFICES IN FRANKFURT
- DIRECT SHAREHOLDING (30% STAKE)

IN ADDITION T&A COLLABORATES WITH OTHER SELECTED AND “PROFILED” FINANCIAL ADVISORY FIRMS LOCATED IN VARIOUS COUNTRIES AROUND THE WORLD (EUROPE, ASIA AND AMERICAS).

- **TIP OWNS A 30% STAKE OF P&T, INVESTMENT BANK BASED IN HONG KONG, WHOSE PROMOTERS BOAST MORE THAN TWENTY YEARS EXPERIENCE ON THE ASIAN MARKET AND IN PARTICULAR IN THE CHINESE TERRITORY.**
- P&T OFFERS TO ITS CLIENTS THE FOLLOWING SERVICES:
 - SUPPORT TO MULTINATIONAL OR FAMILY OWNED COMPANIES IN THE DEFINITION, SELECTION, NEGOTIATION AND IMPLEMENTATION OF STRATEGIC CROSS-BORDER OR CROSS-CULTURAL M&A DEALS IN EUROPE AND CHINA;
 - SCREENING AND SELECTION OF OPERATING PARTNERS FOR THE DEVELOPMENT OF COMMERCIAL OR INDUSTRIAL PLANS THROUGH JOINT VENTURES OR SOPHISTICATED COMMERCIAL DEALS;
 - MONEY RAISING PROJECTS (DEBT OR EQUITY) FOR DEVELOPMENT PROJECTS;
 - SELECTION AND EXECUTION OF INVESTMENT OR CO-INVESTMENT TRANSACTIONS IN PRIVATE EQUITY — OR OTHER INSTRUMENTS — WITH DIFFERENT RISK-REWARD PROFILES;
 - RESTRUCTURING PROJECTS TO GAIN CONTROL OF CHINESE ASSETS OR RENEGOTIATION OF COMPANY'S DEALS WITH LOCAL PARTNERS;
 - INDEPENDENT MONITORING OF POTENTIAL INVESTMENTS.



HAS ACQUIRED 60% OF THE RENOWNED ANTI-AGEING AND HEALTH MANAGEMENT GROUP

Claude Chauhan
La Clinique de Paris

THE SELLERS HAVE BEEN ASSISTED BY

PALAZZARI & TURRIES

MAY 2016

TAMBURI & ASSOCIATI

TAMBURI INVESTMENT PARTNERS S.P.A.



HAS ENTERED INTO A STRATEGIC JOIN VENTURE

Giuseppe Zanotti
GIUSEPPE ZANOTTI DESIGN

WITH THE ASSISTANCE OF

PALAZZARI & TURRIES

MAY 2016



HAS ENTERED INTO A STRATEGIC PARTNERSHIP FOR ITS INKJET OFFICE PRINTING DIVISION WITH SPEED INFOTECH



SPECIALIZED IN COLLECTION OF INKJET EMPTIES AS PART OF THE TRANSACTION, SPEED INFOTECH HAS TAKEN CONTROL OF RECOLL BV, ARMOR'S SUBSIDIARY

ARMOR GROUP WAS ASSISTED BY

PALAZZARI & TURRIES

JULY 2018



HAS SPONSORED THE MANAGEMENT BUYOUT OF



THE EUROPEAN SPECIALIST IN THE MAINTAINANCE OF

THE MANAGERS WERE ASSISTED BY

PALAZZARI & TURRIES

JANUARY 2018

- **TIP OWNS A 30% STAKE OF GATTI & Co. GMBH, FINANCIAL ADVISORY BOUTIQUE BASED IN FRANKFURT (GERMANY), SPECIALIZED IN M&A ADVISORY FOR ITALIAN-GERMAN DEALS.**
- GATTI & Co. HAS BEEN FOUNDED BY LORENZO GATTI, ITALIAN/GERMAN BANKER WITH OVER **20 YEARS OF EXPERIENCE IN M&A TRANSACTIONS IN GERMANY**, WHERE HE HAS ALSO BEEN PARTNER AT DRUEKER & Co. AND MANAGING DIRECTOR AT LEONARDO & Co.
- THROUGH THIS PARTNERSHIP **TIP FURTHER STRENGTHENS ITS PRESENCE ON THE GERMAN MARKET**, WHICH IS PARTICULARLY IMPORTANT FOR THE ITALIAN ENTREPRENEURIAL NETWORK, ESPECIALLY FOR TIP'S CLIENTS AND PORTFOLIO COMPANIES.

 HAS ACQUIRED  IN THE TRANSACTION THE BUYERS HAVE BEEN ASSISTED BY **GATTI & Co.**
TAMBURI INVESTMENT PARTNERS

 HAS ACQUIRED THE BUSINESS OF  IN THE TRANSACTION THE BUYERS HAVE BEEN ASSISTED BY **GATTI & Co.**
TAMBURI INVESTMENT PARTNERS

 HAS SOLD A MAJORITY STAKE IN  IN THE TRANSACTION THE SELLERS HAVE BEEN ASSISTED BY **GATTI & Co.**
TAMBURI INVESTMENT PARTNERS

 HAS ACQUIRED 100% OF THE SHARES OF  IN THE TRANSACTION THE BUYERS HAVE BEEN ASSISTED BY **GATTI & Co.**
TAMBURI INVESTMENT PARTNERS

T&A OFFERS **FULL FINANCIAL ADVISORY SUPPORT** FOR **M&A** AND CORPORATE FINANCE RELATED TOPICS, WITH SPECIFIC FOCUS ON:

- **ACQUISITION / DISPOSAL** OF COMPANIES, SHAREHOLDINGS, GOING CONCERNS, BRANDS AS WELL AS **MERGERS, SPIN-OFFS**, CONTRIBUTION IN KINDS AND JOINT VENTURE PROJECTS
- **STOCK LISTING PROJECTS**, BOTH ON ITALIAN MARKETS (MTA, STAR, AIM) AND INTERNATIONAL MARKETS (IN THIS CASE WITH THE COLLABORATION OF INTERNATIONAL PARTNERS)
- ADVISORY FOR PUBLIC **TENDER OFFERS** INVOLVING COMPANIES LISTED ON STOCK MARKETS OR FOR OTHER CAPITAL TRANSACTIONS RELATED TO LISTED COMPANIES (CAPITAL INCREASES, ETC.)
- **EVALUATIONS, APPRAISALS AND FAIRNESS OPINIONS ON COMPANIES**, SHAREHOLDINGS, GOING CONCERNS AND BRANDS
- SUPPORT IN THE **PREPARATION OF BUSINESS PLANS** ALSO AIMED AT COLLECTING EXTERNAL FINANCIAL RESOURCES (EQUITY OR DEBT)
- OPINIONS AND FEASIBILITY STUDIES REGARDING **CORPORATE RATIONALIZATION, REORGANIZATION / INTEGRATION AND INVESTMENT DEVELOPMENT PROJECTS**
- OPINIONS OF ECONOMIC/FINANCIAL NATURE IN THE CONTEXT OF LEGAL ARBITRATIONS
- **SOLUTIONS TO SHAREHOLDING SITUATIONS** WHERE THERE ARE DIFFERENT POSITIONS AMONG THE SHAREHOLDERS AND/OR SUCCESSION ISSUES

- T&A IS HISTORICALLY **ACTIVE IN ALL MAJOR SECTORS / INDUSTRIES** HAVING DEVELOPED VERY DEEP KNOWLEDGE AND COMPETENCES AT M&A LEVEL.
- THE TYPOLOGY OF CLIENTS T&A SERVES IS REPRESENTED BY:
 - **MEDIUM SIZE ITALIAN COMPANIES**, GENERALLY FAMILY OWNED, FINANCIALLY STRONG AND WITH A SIGNIFICANT PORTION OF BUSINESS GENERATED ABROAD;
 - **CORPORATES** ACTIVE IN ITALY IN M&A AND CORPORATE FINANCE PROJECTS;
 - **FINANCIAL INVESTORS** (PRIVATE EQUITY FUNDS, INVESTMENT COMPANIES, FAMILY OFFICES, ETC.), DOMESTIC OR INTERNATIONAL, ACTIVE IN ITALY IN M&A AND CORPORATE FINANCE PROJECTS.

SELECTION OF M&A TRANSACTIONS



A COMPANY CONTROLLED BY APAX PARTNERS FRANCE HAS ACQUIRED 99.5% OF THE SHARE CAPITAL OF



IN THE TRANSACTION THE SHAREHOLDERS OF TELEMAR HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



THE VALUE OF INNOVATION

HAS SOLD THE BUSINESS DEDICATED TO THE DISTRIBUTION OF FLEXIBLE PACKAGING PRODUCTS TO A COMPANY OF THE GROUP



IN THE TRANSACTION THE SELLERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ESTABLISHED A JOINT VENTURE WITH ARCELOR MITTAL GROUP TO ACQUIRE THE COMPANIES SOLUSTIL (FRANCE) AND STALOBREX (POLAND)



IN THE TRANSACTION CELLINO HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED A STAKE IN THE CAPITAL OF THE GROUP



IN THE TRANSACTION THE BUYERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS SUBSCRIBED A CAPITAL INCREASE OF ABOUT 120 MILLION EURO IN



IN THE TRANSACTION THE BUYER HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

SELECTION OF M&A TRANSACTIONS



HAS ACQUIRED A MAJORITY STAKE IN THE SHARE CAPITAL OF THE CANADIAN COMPANY

SISTEMALUX

IN THE TRANSACTION THE PURCHASERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .

T.I.P.O.
TIP - PRE IPO S.p.A.

HOLDING TOOLS
S.R.L.



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF

IN THE TRANSACTION THE PURCHASERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION CGTH S.R.L. - MINORITY SHAREHOLDER OF NAVIONICS - HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .

FALCK RENEWABLES

HAS ACQUIRED THE 100% OF



IN THE TRANSACTION THE BUYERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .

NOEMA LIFE
WE CARE

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE BUYERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .

CLUBITALY S.R.L.

HAS ACQUIRED A MINORITY STAKE IN THE GROUP



IN THE TRANSACTION THE BUYERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
. T . I . P .

SELECTION OF M&A TRANSACTIONS



Sofiprotéol,
l'engagement
durable

HAS ACQUIRED THE COMPANY



FROM THE GROUP



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

CLUBSETTE S.R.L.

HAS ACQUIRED A MINORITY STAKE IN
RUFFINI PARTECIPAZIONI S.R.L., COMPANY
WHICH HOLDS A RELEVANT STAKE IN



IN THE TRANSACTION THE PURCHASERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

TXR S.R.L.

HAS ACQUIRED A MINORITY STAKE IN
THE CONTROLLING HOLDING
OF THE GROUP



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



BONITA e SALUTE

HAS ACQUIRED FROM UNILEVER GROUP THE
BUSINESS



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



BANCA POPOLARE
DI MILANO

HAVE ISSUED A LONG TERM CREDIT FACILITY FOR
THE REALIZATION OF A PRODUCTION PLANT
IN THE USA IN FAVOUR OF



IN THE TRANSACTION RITRAMA
HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS SOLD TO A COMPANY BELONGING TO
BIRDS EYE IGLO GROUP LIMITED (CONTROLLED
BY PERMIRA) THE ITALIAN BUSINESS ACTIVITIES



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

SELECTION OF M&A TRANSACTIONS



JOINT VENTURE BETWEEN CLN GROUP AND CELLINO S.R.L. IN THE SHEET METAL COMPONENTS SECTOR FOR AUTOMOTIVE INDUSTRY.



IN THE TRANSACTION THE SELLERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



if it matters, we're on it.®

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



TAMBURI INVESTMENT PARTNERS S.P.A.

SIGNED AN AGREEMENT FOR UNDERWRITING A PRE-IPO CONVERTIBLE BOND ISSUED BY



IN THE TRANSACTION THE BUYERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



EXECUTED A SHARE RIGHTS OFFERING AIMED TO SUPPORT THE COMPANY IN A MARKET WITH SIGNIFICANT GROWTH POTENTIAL

IN THE TRANSACTION THE ISSUER HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS NEGOTIATED THE REVIEW OF CERTAIN TERMS AND CONDITIONS OF THE LOAN AGREEMENT SUBSCRIBED WITH



BNP PARIBAS

IN THE TRANSACTION DEDALUS HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED A STAKE THROUGH THE SUBSCRIPTION OF A DEDICATED SHARE CAPITAL INCREASE OF



IN THE TRANSACTION SERVIZI ITALIA HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

- TIP IS AN INDEPENDENT **INVESTMENT & MERCHANT BANK** WHICH HAS PLACED “EXCELLENT” COMPANIES IN THE CENTER OF ITS FOCUS OF ACTIVITY AND INTEREST.
- TIP INVESTS:
 - I. WITH A REAL **MEDIUM / LONG TERM HORIZON**;
 - II. IN **MINORITY STAKES** LEAVING TO THE ENTREPRENEURS THE RESPONSIBILITY AND THE GUIDANCE OF THE PARTICIPATED COMPANIES;
 - III. CAPITALIZING ON A RELEVANT AND UNIQUE ‘ASSET’ REPRESENTED BY COMPETENCES OF SEVERAL **FAMILIES OF ENTREPRENEURS / SHAREHOLDERS**.
- TIP IS **LISTED ON THE MILAN STOCK EXCHANGE (STAR SEGMENT)**, WITH A CURRENT MARKET CAPITALIZATION OF ABOUT **1 BILLION EURO**.
- TIP ALSO OPERATES THROUGH “**CLUB DEALS**” WHICH PROVIDE FOR THE CREATION OF SPECIFIC INVESTMENT VEHICLES IN WHICH TIP PARTNERS WITH OTHER EXTREMELY QUALIFIED INVESTORS. EXAMPLES OF SUCCESSFUL “CLUB DEALS” REALIZED BY TIP ARE: **MONCLER, EATALY, INTERPUMP, ROCHE BOBOIS, PRYSMIAN, TIPO, ASSET ITALIA, ITACA EQUITY**.
- AS AT TODAY TIP HAS REALIZED TOTAL INVESTMENTS - DIRECTLY OR THROUGH “CLUB DEALS” — FOR OVER **3 BILLION EURO**.
- TIP’S **STABLE SHAREHOLDERS INCLUDE SOME OF THE MOST IMPORTANT ITALIAN BUSINESS FAMILIES**, WHO CAN OFFER THEIR INDUSTRIAL KNOW-HOW AND DIRECTLY PARTICIPATE, AS CO-INVESTORS, IN LARGE TRANSACTIONS.



LISTED COMPANIES



PRIVATE COMPANIES



AMPLITER
amplifon



WORLDWIDE LEADER



EUROPEAN LEADER



ITALIAN LEADER

- T&A OPERATES THROUGH A STABLE **TEAM OF ABOUT 15 FULL TIME PROFESSIONALS**, LOCATED IN THE **MILAN OFFICE**.
- THE **MILAN TEAM** IS INTEGRATED BY THE ONE PRESENT IN **THE P&T OFFICE IN HONG KONG** (ABOUT 10 PEOPLE) AND IN THE **GATTI & CO. OFFICE IN FRANKFURT** (3 PEOPLE).
- T&A PROVIDES TO ITS CLIENTS TOP CLASS PROFESSIONAL SKILLS AND COMPETENCES TO MANAGE M&A AND CORPORATE FINANCE RELATED ISSUES MATURED IN MANY YEARS OF EXPERIENCE LINKED TO **FLEXIBILITY, EFFICIENCY AND ABSOLUTE INDEPENDENCE FROM LARGE GROUPS, BANKS, ETC.**
- THE FOUNDING PARTNERS OF T&A HAVE MATURED **OVER 30 YEARS EXPERIENCE IN THEIR FIELDS**, WHICH IS UNIQUE IN THE ENTIRE ITALIAN M&A MARKET.

MANAGEMENT

GIOVANNI TAMBURI

CHAIRMAN AND MANAGING DIRECTOR (FOUNDING PARTNER)

ALESSANDRA GRITTI

VICE CHAIRMAN AND MANAGING DIRECTOR (FOUNDING PARTNER)

CLAUDIO BERRETTI

GENERAL MANAGER AND EXECUTIVE DIRECTOR (IN TIP SINCE 1995)

ALESSANDRO MARTINONI

DIRECTOR ADVISORY (IN TIP SINCE 1999)

SELECTION OF M&A TRANSACTIONS



HAS ACQUIRED A MAJORITY STAKE IN



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY



A GROUP OF PRIVATE INVESTORS AND
TAMBURI INVESTMENT PARTNERS HAVE ACQUIRED A
RELEVANT MINORITY STAKE IN THE CAPITAL OF



INTERPUMP GROUP

IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY



HAS SOLD ITS 100% STAKE OWNED IN IMS MBH TO



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY



HAS ACQUIRED A MINORITY STAKE IN



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY



HAS ACQUIRED THE GOING CONCERN RELATED
TO THE PRODUCTION AND COMMERCIALISATION
OF PVC FILMS FROM



IN THE TRANSACTION THE PURCHASERS
HAVE BEEN ASSISTED BY



HAS ACQUIRED A 100% STAKE IN THE COMPANY



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY



SELECTION OF M&A TRANSACTIONS

A COMPANY OF THE GROUP



HAS ACQUIRED A STAKE OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY



HAS ACQUIRED A FURTHER STAKE OF



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY



HAS ACQUIRED THE ENTIRE
SHARE CAPITAL OF THE GROUP



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY



HAS ACQUIRED 100% STAKE IN
THE EUROPEAN POWDER COATINGS BUSINESSES
OF THE GROUP



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY



. T . I . P . O .

TIP - PRE IPO S.p.A.

HAS ACQUIRED A MINORITY STAKE IN



IN THE TRANSACTION THE BUYER
HAS BEEN ASSISTED BY



The e-builder

HAS ACQUIRED A MAJORITY STAKE IN THE
CAPITAL OF



THE TRANSACTION HAS BEEN CREATED, ADVISED
AND FINALISED BY



SELECTION OF M&A TRANSACTIONS

INDUSTRIA & FINANZA

HAS SOLD TO A PRIVATE INVESTOR
THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
· T · I · P ·

BONOMELLI

HAS ACQUIRED THE BUSINESS OF



THE TRANSACTION HAS BEEN GENERATED
AND FINALISED BY

TAMBURI & ASSOCIATI
· T · I · P ·



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
· T · I · P ·



HAS ACQUIRED THE 50,1% STAKE OF THE GROUP



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
· T · I · P ·

MEDASYS

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
· T · I · P ·



HAS ACQUIRED THE COMPANY



FROM THE GROUP
OlioCarli

IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
· T · I · P ·

TAMBURI & ASSOCIATI

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