

TAMBURI & ASSOCIATI

TAMBURI INVESTMENT PARTNERS S.P.A.

PALAZZARI & TURRIES
M&A ARTISANS

GATTI & Co.
TAMBURI INVESTMENT PARTNERS

OCTOBER 2020

WE SHOULD ALL FEEL NOTHING BUT SHAME FOR THE REPUTATION THAT FINANCE HAS EARNED ITSELF IN THE LAST FEW YEARS, BUT IF YOU MANAGE TO GUIDE HEALTHY CAPITAL FROM SUCCESSFUL BUSINESSES AND THE ASSETS OF FAMILIES THAT WISH TO INVEST THEM INTELLIGENTLY IN COMPANIES THAT REALLY WANT TO GROW, YOU ARE GENUINELY DOING ONE OF THE MOST BENEFICIAL JOBS IN THE WORLD.



@TAMBURITIP

- **TAMBURI & ASSOCIATI (“T&A”) IS THE ADVISORY DIVISION OF TAMBURI INVESTMENT PARTNERS S.P.A. (“TIP”), AN INDEPENDENT INVESTMENT & MERCHANT BANK LISTED ON THE MILAN STOCK EXCHANGE (STAR SEGMENT).**
- **FOUNDED IN THE EARLY NINETIES BY GIOVANNI TAMBURI AND ALESSANDRA GRITTI, T&A HOLDS SINCE MANY YEARS A LEADERSHIP POSITION IN ITALY AMONG FINANCIAL ADVISORY FIRMS.**
- **EXCELLENT TRACK RECORD: OVER 300 M&A DEALS SUCCESSFULLY COMPLETED IN THE PERIOD 2000-2019 AND 10-20 M&A DEALS ON AVERAGE COMPLETED EVERY YEAR, NUMBERS WHICH POSITION T&A AMONG THE LEADING M&A FIRMS IN ITALY “HISTORICALLY”.**
- **FOCUSED ON M&A AND CORPORATE FINANCE ADVISORY MAINLY ADDRESSED TO THE NEEDS OF MEDIUM SIZE COMPANIES AND ENTREPRENEURIAL FAMILIES.**
- **STABLE TEAM OF SKILLED PROFESSIONALS AND FOUNDING PARTNERS WITH UNIQUE EXPERIENCE IN THE BUSINESS.**

- **PRESTIGIOUS AND LOYAL CLIENT BASE** REPRESENTED BY **MEDIUM SIZE COMPANIES IN ITALY** (MAINLY HISTORICAL FAMILY OWNED BUSINESSES), **INTERNATIONAL GROUPS** AND **FOREIGN INVESTORS** WHO OPERATE IN ITALY IN M&A PROJECTS.
- MAIN OFFICES IN **MILAN (ITALY)** AND **STRONG INTERNATIONAL PRESENCE** THROUGH DIRECT PARTNERSHIP IN **GATTI & Co.** (FRANKFURT – GERMANY) AND **P&T** (HONG KONG).
- **STRONG COMPETENCES IN “CROSS-BORDER” TRANSACTIONS.**
- **STRONG INTEGRATION** AND CONSTANT INTERACTION WITH THE **NETWORK OF CLIENTS AND PORTFOLIO COMPANIES OF TIP.**
- **CONSOLIDATED EXPERIENCE** IN ALL MAIN SECTORS AND INDUSTRIES.

SELECTION OF RECENT M&A TRANSACTIONS



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ADVISED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS INTEGRATED ITS OPERATING ACTIVITIES
WITH THOSE OF



COMPANY OF THE GROUP

EcorNaturaSi

IN THE TRANSACTION THE SHAREHOLDERS OF
LA FINESTRA SUL CIELO HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ADVISED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED THE COMPANY



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS DISPOSED ITS SHAREHOLDING IN



IN THE TRANSACTION THE SELLER
HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

SELECTION OF RECENT M&A TRANSACTIONS



sitrade italia
sistemi trattamento denaro

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED THE TOTAL SHARE CAPITAL OF



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

LAVIOSA
MINERALS

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF
DAMOLIN ETRECHY FROM THE GROUP



IMERYS
TRANSFORM TO PERFORM

IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

Dedalus
HEALTHCARE SYSTEMS GROUP

HAS ACQUIRED MORE THAN 83% OF THE SHARE CAPITAL OF



NOEMALIFE
WE CARE

IN THE TRANSACTION THE MAJORITY SHAREHOLDERS OF
NOEMALIFE HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

A COMPANY OF THE GROUP



HAS ACQUIRED THE TOTAL SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

. T . I . P . O .

TIP - PRE IPO S.P.A.

HAS ACQUIRED A MINORITY STAKE IN



IN THE TRANSACTION THE BUYER
HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

- **STRONG INTERNATIONAL PRESENCE** THROUGH PARTNERSHIPS WITH INDEPENDENT FIRMS ACTIVE IN M&A AND CORPORATE FINANCE ADVISORY DEDICATED TO “MID-MARKET” CLIENTS.
- SUCH PRESENCE HAS BEEN CONSOLIDATED IN THE LAST YEARS IN ORDER TO **SUPPORT THE INTERNATIONAL DEVELOPMENT OF ITS CLIENTS**, WHO HAVE REACHED “**MULTINATIONAL**” **DIMENSION AND PROFILE**.

DIRECT PRESENCE

➤ **P&T (HONG KONG, CHINA, FAR EAST):**

PALAZZARI & TURRIES
M&A ARTISANS

- OFFICES IN HONG KONG
- DIRECT SHAREHOLDING (30% STAKE)


➤ **GATTI & Co. (GERMANY):**

GATTI & Co.
TAMBURI INVESTMENT PARTNERS

- OFFICES IN FRANKFURT
- DIRECT SHAREHOLDING (30% STAKE)


IN ADDITION T&A COLLABORATES WITH OTHER SELECTED AND “PROFILED” FINANCIAL ADVISORY FIRMS LOCATED IN VARIOUS COUNTRIES AROUND THE WORLD (EUROPE, ASIA AND AMERICAS).

- **TIP OWNS A 30% STAKE OF P&T, INVESTMENT BANK BASED IN HONG KONG, WHOSE PROMOTERS BOAST MORE THAN TWENTY YEARS EXPERIENCE ON THE ASIAN MARKET AND IN PARTICULAR IN THE CHINESE TERRITORY.**
- P&T OFFERS TO ITS CLIENTS THE FOLLOWING SERVICES:
 - SUPPORT TO MULTINATIONAL OR FAMILY OWNED COMPANIES IN THE DEFINITION, SELECTION, NEGOTIATION AND IMPLEMENTATION OF STRATEGIC CROSS-BORDER OR CROSS-CULTURAL M&A DEALS IN EUROPE AND CHINA;
 - **SCREENING AND SELECTION OF OPERATING PARTNERS** FOR THE DEVELOPMENT OF COMMERCIAL OR INDUSTRIAL PLANS THROUGH JOINT VENTURES OR SOPHISTICATED COMMERCIAL DEALS;
 - MONEY RAISING PROJECTS (DEBT OR EQUITY) FOR DEVELOPMENT PROJECTS;
 - SELECTION AND EXECUTION OF **INVESTMENT OR CO-INVESTMENT TRANSACTIONS** IN PRIVATE EQUITY — OR OTHER INSTRUMENTS — WITH DIFFERENT RISK-REWARD PROFILES;
 - **RESTRUCTURING PROJECTS** TO GAIN CONTROL OF CHINESE ASSETS OR RENEGOTIATION OF COMPANY'S DEALS WITH LOCAL PARTNERS;
 - INDEPENDENT MONITORING OF POTENTIAL INVESTMENTS.



宇业控股
U-HOME HOLDINGS

HAS ACQUIRED 60% OF THE RENOWNED ANTI-AGEING AND HEALTH MANAGEMENT GROUP



La Clinique de Paris


THE SELLERS HAVE BEEN ASSISTED BY

PALAZZARI & TURRIES

MAY 2016

LIFE
LUXURY GROUP

HAS ENTERED INTO A STRATEGIC JOIN VENTURE



GIUSEPPE ZANOTTI DESIGN

WITH THE ASSISTANCE OF

PALAZZARI & TURRIES

MAY 2016

ARMOR
OFFICE PRINTING SOLUTIONS

HAS ENTERED INTO A STRATEGIC PARTNERSHIP FOR ITS INKJET OFFICE PRINTING DIVISION WITH SPEED INFOTECH



SPECIALIZED IN COLLECTION OF INKJET EMPTY CAS PART OF THE TRANSACTION, SPEED INFOTECH HAS TAKEN CONTROL OF RECOL BV, ARMOR'S SUBSIDIARY

ARMOR GROUP WAS ASSISTED BY

PALAZZARI & TURRIES

JULY 2018



Capzanine
CAPITAL & PRIVATE DEBT

HAS SPONSORED THE MANAGEMENT BUYOUT OF



ALPHITON GROUP

THE EUROPEAN SPECIALIST IN THE MAINTAINANCE OF EUROPEAN SPECIALIST IN THE MAINTAINANCE OF

THE MANAGERS WERE ASSISTED BY

PALAZZARI & TURRIES

JANUARY 2018

- TIP OWNS A 30% STAKE OF GATTI & Co. GMBH, FINANCIAL ADVISORY BOUTIQUE BASED IN FRANKFURT (GERMANY), SPECIALIZED IN M&A ADVISORY FOR ITALIAN-GERMAN DEALS.
- GATTI & Co. HAS BEEN FOUNDED BY LORENZO GATTI, ITALIAN/GERMAN BANKER WITH OVER 20 YEARS OF EXPERIENCE IN M&A TRANSACTIONS IN GERMANY, WHERE HE HAS ALSO BEEN PARTNER AT DRUEKER & Co. AND MANAGING DIRECTOR AT LEONARDO & Co.
- THROUGH THIS PARTNERSHIP TIP FURTHER STRENGTHENS ITS PRESENCE ON THE GERMAN MARKET, WHICH IS PARTICULARLY IMPORTANT FOR THE ITALIAN ENTREPRENEURIAL NETWORK, ESPECIALLY FOR TIP'S CLIENTS AND PORTFOLIO COMPANIES.




HAS ACQUIRED




IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

GATTI & Co.
TAMBURI INVESTMENT PARTNERS




HAS ACQUIRED THE BUSINESS OF




IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

GATTI & Co.
TAMBURI INVESTMENT PARTNERS



HAS SOLD A MAJORITY STAKE IN



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

GATTI & Co.
TAMBURI INVESTMENT PARTNERS



HAS ACQUIRED 100% OF THE SHARES OF



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

GATTI & Co.
TAMBURI INVESTMENT PARTNERS

T&A OFFERS **FULL FINANCIAL ADVISORY SUPPORT** FOR **M&A** AND CORPORATE FINANCE RELATED TOPICS, WITH SPECIFIC FOCUS ON:

- **ACQUISITION / DISPOSAL** OF COMPANIES, SHAREHOLDINGS, GOING CONCERNS, BRANDS AS WELL AS **MERGERS, SPIN-OFFS**, CONTRIBUTION IN KINDS AND JOINT VENTURE PROJECTS
- **STOCK LISTING PROJECTS**, BOTH ON ITALIAN MARKETS (MTA, STAR, AIM) AND INTERNATIONAL MARKETS (IN THIS CASE WITH THE COLLABORATION OF INTERNATIONAL PARTNERS)
- ADVISORY FOR PUBLIC **TENDER OFFERS** INVOLVING COMPANIES LISTED ON STOCK MARKETS OR FOR OTHER CAPITAL TRANSACTIONS RELATED TO LISTED COMPANIES (CAPITAL INCREASES, ETC.)
- **EVALUATIONS, APPRAISALS AND FAIRNESS OPINIONS ON COMPANIES**, SHAREHOLDINGS, GOING CONCERNS AND BRANDS
- SUPPORT IN THE **PREPARATION OF BUSINESS PLANS** ALSO AIMED AT COLLECTING EXTERNAL FINANCIAL RESOURCES (EQUITY OR DEBT)
- OPINIONS AND FEASIBILITY STUDIES REGARDING **CORPORATE RATIONALIZATION, REORGANIZATION / INTEGRATION AND INVESTMENT DEVELOPMENT PROJECTS**
- OPINIONS OF ECONOMIC/FINANCIAL NATURE IN THE CONTEXT OF LEGAL ARBITRATIONS
- **SOLUTIONS TO SHAREHOLDING SITUATIONS** WHERE THERE ARE DIFFERENT POSITIONS AMONG THE SHAREHOLDERS AND/OR SUCCESSION ISSUES

- T&A IS HISTORICALLY **ACTIVE IN ALL MAJOR SECTORS / INDUSTRIES** HAVING DEVELOPED VERY DEEP KNOWLEDGE AND COMPETENCES AT M&A LEVEL.
- THE TYPOLOGY OF CLIENTS T&A SERVES IS REPRESENTED BY:
 - **MEDIUM SIZE ITALIAN COMPANIES**, GENERALLY FAMILY OWNED, FINANCIALLY STRONG AND WITH A SIGNIFICANT PORTION OF BUSINESS GENERATED ABROAD;
 - **CORPORATES** ACTIVE IN ITALY IN M&A AND CORPORATE FINANCE PROJECTS;
 - **FINANCIAL INVESTORS** (PRIVATE EQUITY FUNDS, INVESTMENT COMPANIES, FAMILY OFFICES, ETC.), DOMESTIC OR INTERNATIONAL, ACTIVE IN ITALY IN M&A AND CORPORATE FINANCE PROJECTS.

SELECTION OF M&A TRANSACTIONS



A COMPANY CONTROLLED BY APAX PARTNERS FRANCE HAS ACQUIRED 99.5% OF THE SHARE CAPITAL OF



IN THE TRANSACTION THE SHAREHOLDERS OF TELEMAR HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
T . I . P .



HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
T . I . P .



HAS SOLD THE BUSINESS DEDICATED TO THE DISTRIBUTION OF FLEXIBLE PACKAGING PRODUCTS TO A COMPANY OF THE GROUP



IN THE TRANSACTION THE SELLERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
T . I . P .



HAS ESTABLISHED A JOINT VENTURE WITH ARCELOR MITTAL GROUP TO ACQUIRE THE COMPANIES SOLUSTIL (FRANCE) AND STALOBREX (POLAND)



IN THE TRANSACTION CELLINO HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI
T . I . P .

FINCITT S.r.l.

HAS ACQUIRED A STAKE IN THE CAPITAL OF THE GROUP



CITTERIO

IN THE TRANSACTION THE BUYERS HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI
T . I . P .



HAS SUBSCRIBED A CAPITAL INCREASE OF ABOUT 120 MILLION EURO IN



IN THE TRANSACTION THE BUYER HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI
T . I . P .

SELECTION OF M&A TRANSACTIONS

iGuzzini

HAS ACQUIRED A MAJORITY STAKE IN THE
SHARE CAPITAL OF THE CANADIAN COMPANY

SISTEMALUX

IN THE TRANSACTION THE PURCHASERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

. T . I . P . O .
TIP - PRE IPO S.p.A.

HOLDING TOOLS
S.R.L.

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF

Beta

IN THE TRANSACTION THE PURCHASERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

GARMIN

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF

NAVIONICS

IN THE TRANSACTION CGTH S.R.L. -
MINORITY SHAREHOLDER OF NAVIONICS -
HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

FALCK RENEWABLES

HAS ACQUIRED THE 100% OF

vectorcuatro

IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

NOEMALIFE
WE CARE

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF

MEDASYS

IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

CLUBITALY S.R.L.

HAS ACQUIRED A MINORITY STAKE
IN THE GROUP

EATALLY
alti cibi

IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED THE COMPANY



FROM THE GROUP



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

CLUBSETTE S.R.L.

HAS ACQUIRED A MINORITY STAKE IN
RUFFINI PARTECIPAZIONI S.R.L., COMPANY
WHICH HOLDS A RELEVANT STAKE IN



IN THE TRANSACTION THE PURCHASERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

TXR S.R.L.

HAS ACQUIRED A MINORITY STAKE IN
THE CONTROLLING HOLDING
OF THE GROUP



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED FROM UNILEVER GROUP THE
BUSINESS



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAVE ISSUED A LONG TERM CREDIT FACILITY FOR
THE REALIZATION OF A PRODUCTION PLANT
IN THE USA IN FAVOUR OF



IN THE TRANSACTION RITRANA
HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS SOLD TO A COMPANY BELONGING TO
BIRDS EYE IGLO GROUP LIMITED (CONTROLLED
BY PERMIRA) THE ITALIAN BUSINESS ACTIVITIES



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

SELECTION OF M&A TRANSACTIONS



JOINT VENTURE BETWEEN CLN GROUP AND
CELLINO S.R.L. IN THE SHEET METAL
COMPONENTS SECTOR FOR AUTOMOTIVE
INDUSTRY.



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

valspar
if it matters, we're on it.®

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

. T . I . P .
TAMBURI INVESTMENT PARTNERS S.P.A.

SIGNED AN AGREEMENT FOR UNDERWRITING
A PRE-IPO CONVERTIBLE BOND ISSUED BY

FURLA

IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



EXECUTED A SHARE RIGHTS
OFFERING AIMED TO SUPPORT THE
COMPANY IN A MARKET WITH
SIGNIFICANT GROWTH POTENTIAL

IN THE TRANSACTION THE ISSUER
HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

Dedalus
HEALTHCARE SYSTEMS GROUP

HAS NEGOTIATED THE REVIEW OF CERTAIN
TERMS AND CONDITIONS OF THE LOAN
AGREEMENT SUBSCRIBED WITH



BNP PARIBAS

IN THE TRANSACTION DEDALUS
HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

STERIS

HAS ACQUIRED A STAKE THROUGH THE
SUBSCRIPTION OF A DEDICATED SHARE CAPITAL INCREASE
OF



IN THE TRANSACTION SERVIZI ITALIA
HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

- TIP IS AN INDEPENDENT **INVESTMENT & MERCHANT BANK** WHICH HAS PLACED “EXCELLENT” COMPANIES IN THE CENTER OF ITS FOCUS OF ACTIVITY AND INTEREST.
- TIP INVESTS:
 - I. WITH A REAL **MEDIUM / LONG TERM HORIZON**;
 - II. IN **MINORITY STAKES** LEAVING TO THE ENTREPRENEURS THE RESPONSIBILITY AND THE GUIDANCE OF THE PARTICIPATED COMPANIES;
 - III. CAPITALIZING ON A RELEVANT AND UNIQUE ‘ASSET’ REPRESENTED BY COMPETENCES OF SEVERAL **FAMILIES OF ENTREPRENEURS / SHAREHOLDERS**.
- TIP IS **LISTED ON THE MILAN STOCK EXCHANGE (STAR SEGMENT)**, WITH A CURRENT MARKET CAPITALIZATION OF ABOUT **1 BILLION EURO**.
- TIP ALSO OPERATES THROUGH “**CLUB DEALS**” WHICH PROVIDE FOR THE CREATION OF SPECIFIC INVESTMENT VEHICLES IN WHICH TIP PARTNERS WITH OTHER EXTREMELY QUALIFIED INVESTORS. EXAMPLES OF SUCCESSFUL “CLUB DEALS” REALIZED BY TIP ARE: **MONCLER, EATALY, INTERPUMP, ROCHE BOBOIS, PRYSMIAN, TIPO, ASSET ITALIA, ITACA EQUITY**.
- AS AT TODAY TIP HAS REALIZED TOTAL INVESTMENTS - DIRECTLY OR THROUGH “CLUB DEALS” — FOR OVER **3 BILLION EURO**.
- TIP’S **STABLE SHAREHOLDERS INCLUDE SOME OF THE MOST IMPORTANT ITALIAN BUSINESS FAMILIES**, WHO CAN OFFER THEIR INDUSTRIAL KNOW-HOW AND DIRECTLY PARTICIPATE, AS CO-INVESTORS, IN LARGE TRANSACTIONS.

. T . I . P .
TAMBURI INVESTMENT PARTNERS S.P.A.

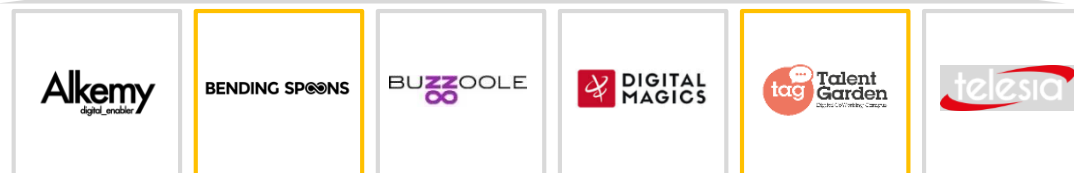
LISTED COMPANIES



PRIVATE COMPANIES



STARTIP
TAMBURI INVESTMENT PARTNERS S.P.A.



WORLDWIDE LEADER



EUROPEAN LEADER



ITALIAN LEADER

TAMBURI & ASSOCIATI

TAMBURI INVESTMENT PARTNERS S.P.A.

- T&A OPERATES THROUGH A STABLE **TEAM OF ABOUT 15 FULL TIME PROFESSIONALS**, LOCATED IN THE **MILAN OFFICE**.
- THE **MILAN TEAM** IS INTEGRATED BY THE ONE PRESENT IN **THE P&T OFFICE IN HONG KONG** (ABOUT 10 PEOPLE) AND IN THE **GATTI & CO. OFFICE IN FRANKFURT** (3 PEOPLE).
- T&A PROVIDES TO ITS CLIENTS TOP CLASS PROFESSIONAL SKILLS AND COMPETENCES TO MANAGE M&A AND CORPORATE FINANCE RELATED ISSUES MATURED IN MANY YEARS OF EXPERIENCE LINKED TO **FLEXIBILITY, EFFICIENCY AND ABSOLUTE INDEPENDENCE FROM LARGE GROUPS, BANKS, ETC.**
- THE FOUNDING PARTNERS OF T&A HAVE MATURED **OVER 30 YEARS EXPERIENCE IN THEIR FIELDS**, WHICH IS UNIQUE IN THE ENTIRE ITALIAN M&A MARKET.

MANAGEMENT

GIOVANNI TAMBURI	CHAIRMAN AND MANAGING DIRECTOR (FOUNDING PARTNER)
ALESSANDRA GRITTI	VICE CHAIRMAN AND MANAGING DIRECTOR (FOUNDING PARTNER)
CLAUDIO BERRETTI	GENERAL MANAGER AND EXECUTIVE DIRECTOR (IN TIP SINCE 1995)
ALESSANDRO MARTINONI	DIRECTOR ADVISORY (IN TIP SINCE 1999)

SELECTION OF M&A TRANSACTIONS

TENIMENTI
ANGELINI

HAS ACQUIRED A MAJORITY STAKE IN

BERTANI
VITIVINICOLTORI DAL 1857

IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

A GROUP OF PRIVATE INVESTORS AND
TAMBURI INVESTMENT PARTNERS HAVE ACQUIRED A
RELEVANT MINORITY STAKE IN THE CAPITAL OF

th
INTERPUMP GROUP

IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

NETENGINEERING

HAS SOLD ITS 100% STAKE OWNED IN IMS MBH TO

RAMBOLL

IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

CLUBTRE S.R.L.

HAS ACQUIRED A MINORITY STAKE IN

Prysmian
Group

IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

mondoplastico
PVC FILM AS WE SEE IT

HAS ACQUIRED THE GOING CONCERN RELATED
TO THE PRODUCTION AND COMMERCIALISATION
OF PVC FILMS FROM

EUROPLASTIC SUD s.r.l.
Industria resine

IN THE TRANSACTION THE PURCHASERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

DATALOGIC™

HAS ACQUIRED A 100% STAKE IN THE COMPANY

PPT VISION

IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

SELECTION OF M&A TRANSACTIONS

A COMPANY OF THE GROUP



HAS ACQUIRED A STAKE OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED A FURTHER STAKE OF



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED THE ENTIRE
SHARE CAPITAL OF THE GROUP



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED 100% STAKE IN
THE EUROPEAN POWDER COATINGS BUSINESSES
OF THE GROUP



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

. T . I . P . O .

TIP - PRE IPO S.P.A.

HAS ACQUIRED A MINORITY STAKE IN



IN THE TRANSACTION THE BUYER
HAS BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED A MAJORITY STAKE IN THE
CAPITAL OF



THE TRANSACTION HAS BEEN CREATED, ADVISED
AND FINALISED BY

TAMBURI & ASSOCIATI

. T . I . P .

INDUSTRIA & FINANZA

HAS SOLD TO A PRIVATE INVESTOR
THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

BONOMELLI

HAS ACQUIRED THE BUSINESS OF



THE TRANSACTION HAS BEEN GENERATED
AND FINALISED BY

TAMBURI & ASSOCIATI

. T . I . P .

MVS

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED THE 50,1% STAKE OF THE GROUP



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

MEDASYS

HAS ACQUIRED THE ENTIRE SHARE CAPITAL OF



IN THE TRANSACTION THE BUYERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .



HAS ACQUIRED THE COMPANY



FROM THE GROUP



IN THE TRANSACTION THE SELLERS
HAVE BEEN ASSISTED BY

TAMBURI & ASSOCIATI

. T . I . P .

TAMBURI & ASSOCIATI

VIA PONTACCIO 10

20121 MILAN (ITALY)

TEL: +39 - 02 - 8858801

FAX: +39 - 02 - 8900421

EMAIL: CBERRETTI@TAMBURI.IT

AMARTINONI@TAMBURI.IT



[TWITTER.COM/TAMBURITIP](https://twitter.com/TAMBURITIP)



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WWW.TIPSPA.IT