

## **PARTNERSHIP BETWEEN TIP AND THE MERCATI FAMILY WITH INVESTMENT IN APOTECA NATURA**

**A COOPERATION AIMED AT DEVELOPING AND SPREAD A MODEL TO  
“RUN THE PHARMACY BUSINESS” FOCUSED ON HEALTH AND  
ENVIRONMENT**

**THE FIRST INTERNATIONAL PHARMACY NETWORK OFFICIALLY  
RECOGNIZED AS BENEFIT®**

Tamburi Investment Partners S.p.A. (“TIP” – tip.mi), independent and diversified industrial group listed on the Euronext STAR Milan segment of Borsa Italiana S.p.A., active shareholder of several excellent entrepreneurial companies, has reached an agreement with the Mercati Family (Aboca Group) with the purpose to jointly invest in the development of Apoteca Natura, the first international pharmacy network officially recognised as *benefit*, to promote an innovative concept based on conscious health and the integration of the healthcare supply chain.

The investment will be made through a capital increase into Apoteca Natura Investment, investment vehicle that is in the process to be established and that will hold the whole share capital of Apoteca Natura S.p.A.

TIP will acquire a shareholding stake of 28.57%, while the Mercati Family will still hold the controlling interest.

This investment represents the first step of a long-term industrial partnership in the retail segment through which the deep know how of the market as well as the industrial experience of the Mercati Family could merge synergically with TIP industrial relationships and strong competencies. The shared goals are the development and propagation of the Apoteca Natura business model, according to following key pillars:

- consolidation and development of the business model based on the affiliation of independent pharmacies within the active markets (Italy, Spain, Portugal) and access to new European markets (France and Germany among the priority countries);
- selective enlargement of the directly-owned pharmacy network with particular attention to the ones belonging to the Apoteca Natura network;
- promoting the involvement of the pharmacists belonging to the network as potential shareholders at the network level;
- expansion of both the services offer and the product range under the Apoteca Natura brand.

Led by Massimo Mercati, Apoteca Natura is a project originated at the beginning of the 2000s with the purpose to develop and release on the market a new model to “run the pharmacy for a conscious health” consistent with the historical philosophy carried forward by the Mercati Family.

Apoteca Natura claims nowadays an international franchising network over 1,200 independent pharmacies with a turnover near 2 billion euros and directly owns and runs, together with the Municipality of Florence, 22 municipal pharmacies in Florence.

The mid-term target shared between the parties is the listing of Apoteca Natura on the stock exchange.

Milan, June 22, 2023

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**TIP - TAMBURI INVESTMENT PARTNERS S.P.A.** IS AN INDEPENDENT AND DIVERSIFIED INDUSTRIAL GROUP WITH THAT INVESTED, AMONG DIRECT INVESTEMENTS AND/OR CLUB DEALS, MORE THAN 5 BILLION EURO (AT TODAY VALUES) IN COMPANIES DEFINED AS “EXCELLENT” FROM AN ENTREPRENEURIAL POINT OF VIEW. CURRENTLY TIP HAS INVESTMENTS IN LISTED AND UNLISTED COMPANIES INCLUDING: ALIMENTIAMOCI, ALKEMY, ALPITOUR, AMPLIFON, ASSET ITALIA, AZIMUT BENETTI, BENDING SPOONS, BETA UTENSILI, BUZZOOLE, CENTY, CHIORINO, DIGITAL MAGICS, DOVEVIVO, EATALY, ELICA, ENGINEERING, FAGERHULT, HUGO BOSS, INTERPUMP, ITACA, ITALIAN DESIGN BRANDS, LANDI RENZO, LIMONTA, LIO FACTORY, MONCLER, MONRIF, MULAN, OCTO TELEMATICS, OVS, PRYSMIAN, ROCHE BOBOIS, SESA, SIMBIOSI, STARTIP, TALENT GARDEN, TELESIA AND VIANOVA.

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