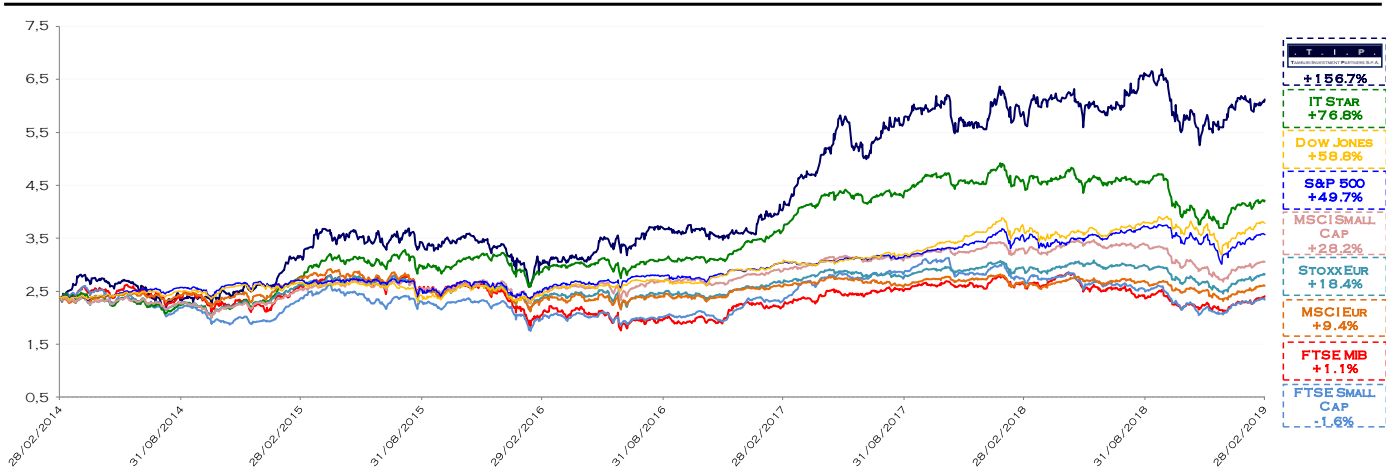


DEAR SHAREHOLDERS,

2018 WAS A VERY PECULIAR YEAR ON THE FINANCIAL MARKETS. STARTING STRONGLY - CONTINUING A LONG RUN OF GAINS - PERFORMANCES THEREAFTER FLATTENED OUT AND BY AUTUMN-WINTER A MAJOR SELL-OFF WAS UNDERWAY. MANY WERE DECLARING THE BULL MARKET OVER BY OCTOBER AND DECEMBER. WE WERE NOT IN AGREEMENT WITH THIS ANALYSIS AS - BEING CLOSE OBSERVERS OF CORPORATE PERFORMANCE - WE CONTINUED TO SEE RISING ORDER NUMBERS AND IN GENERAL CONTINUOUS GROWTH FOR THE REAL ECONOMY. DATA EMERGING OVER RECENT WEEKS CONFIRM THIS ANALYSIS AND IN FACT 2018 YEAR-END RESULTS HAVE ALMOST ENTIRELY OUTPERFORMED THE ALWAYS MORE DECEPTIVE “ANALYST EXPECTATIONS”. TIP REPORTS A PRO-FORMA PRE-TAX NET PROFIT OF EURO 86.4 MILLION FOR 2018, AND DURING THE YEAR TIP SHARES HAS BEEN AMONG THE FEW PERFORMING POSITIVELY. THE 5-YEAR TREND, OUTLINED IN OUR STANDARD GRAPH COMPARING THE MAIN ITALIAN AND INTERNATIONAL MARKETS, IN FACT INDICATES A VERY STRONG PERFORMANCE. ALTHOUGH A VICTIM OF THE CORRECTIONS IN THE SEPTEMBER-DECEMBER PERIOD, TIP SHARES AGAIN BEAT ALL INDICATORS AND STANDS AS A GOOD REFLECTION ON OUR DECISIONS.

TIP STOCK VS DIFFERENT INDEXES FROM 28/2/2014 TO 28/2/2019



THE INFORMATION PROVIDED HEREIN IS PURELY FOR ILLUSTRATIVE PURPOSES AND DOES NOT CONSTITUTE IN ANY WAY THE PROMOTION OF INVESTMENTS OR PURCHASING ADVICE.

FOR THE FIVE PRECEDING YEARS, BY FEBRUARY 28, 2019 THE TIP SHARES HAD GAINED 156.7%, PROVIDING YOU AS SHAREHOLDERS WITH A TOTAL RETURN* OF 176.3% - EQUIVALENT TO AN ANNUAL AVERAGE GAIN OF 35.3%. BY THE SAME DATE, THE TIP 2020 WARRANT HAD GAINED 471.7% SINCE ITS ISSUE IN JULY 2015.

IT WOULD THEREFORE SEEM EVIDENT THAT TIP'S INVESTMENT MODEL CONTINUES TO BE WELL RECEIVED, WITH A RATHER LIMITED EXPOSURE TO RISK AND ALSO THE UNFORESEEN AND RATHER HEIGHTENED INCREASE IN VOLATILITY BETWEEN SEPTEMBER AND DECEMBER ON NEARLY ALL GLOBAL MARKETS AND ALSO ON THE STOCK HISTORICALLY MORE RESILIENT - THE TIP SHARES REMAINED HIGHLY INSULATED, WITH BUOYANT TRADING.

THE MAJOR INVESTMENTS WERE**:



LISTED COMPANIES

 ~ 110 MLN EURO	 ~ 60 MLN EURO (CLUB DEAL)	 ~ 50 MLN EURO	 ~ 85 MLN EURO	 ~ 830 MLN EURO (CLUB DEAL)	 ~ 200 MLN EURO (CLUB DEAL)	 ~ 90 MLN EURO (INVEST. VALUE)	 ~ 275 MLN EURO (CLUB DEAL+TIP)	 ~ 100 MLN EURO (CLUB DEAL INIT.)
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PRIVATE COMPANIES



 ~ 40 MLN EURO	 ~ 120 MLN EURO (CLUB DEAL)	 15 MLN EURO (+15 IN IPO)	 8 MLN EURO (DEBT INSTRUMENT)	 ~ 300 MLN EURO (CLUBDEAL)	 50 MLN EURO	 ~ 200 MLN EURO (CLUB DEAL)	 ~ 35 MLN EURO	 ~ 375 MLN EURO (100%)
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(MAIN DIRECT INVESTMENTS)

 ~ 5 MLN EURO	 ~ 6 MLN EURO	 ~ 15 MLN EURO	 ~ 15 MLN EURO	 ~ 1,8 MLN EURO
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* PERFORMANCE OF THE TIP SHARE PRICE, DIVIDENDS DISTRIBUTED AND OF THE 2015-2020 WARRANTS ALLOCATED WITHOUT CONSIDERATION TO SHAREHOLDERS

** LISTED COMPANIES ARE VALUED CONSIDERING ANALYSTS' CONSENSUS (SOURCE: BLOOMBERG AS AT MARCH 11, 2019) AND UNLISTED COMPANIES AT BOOK VALUE.

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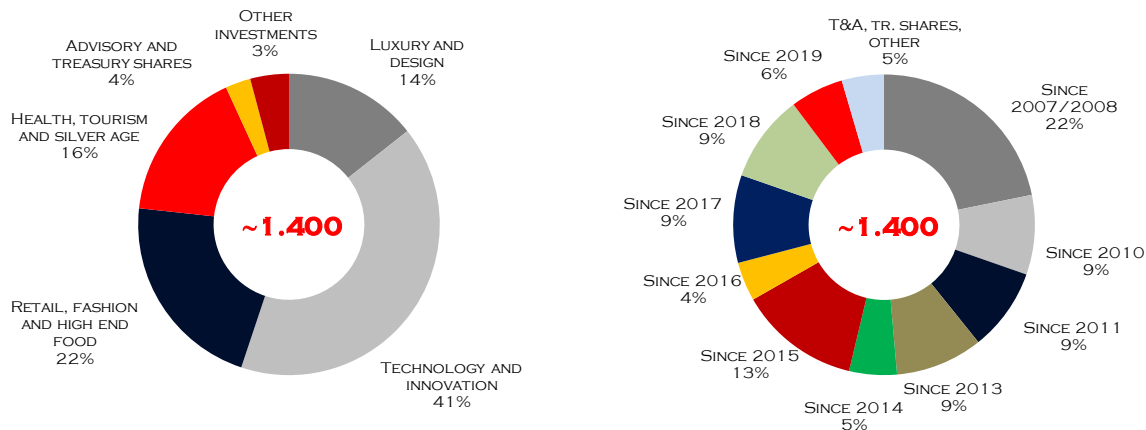
2018'S MAIN DEAL WAS THE SECOND ALPITOUR TRANCHE, A TRANSACTION WORTH APPROXIMATELY EURO 200 MILLION, OF WHICH 82 MILLION BY ASSET ITALIA. MINOR ACQUISITIONS CONTINUED THROUGH STARTIP.

IN 2018 TIP GLOBALLY INVESTED 291 MILLION THROUGH CLUB DEALS, OF WHICH 132 DIRECT. DISPOSALS OF 117 MILLION WERE MADE.

THE USUAL INDICATION OF THE MEDIUM-TERM INTRINSIC VALUE OF TIP IS EQUAL TO 1.4 BILLION AT 11.3.2019 VERSUS 1.17 BILLION AT THE END OF 2017, WHILE NET EQUITY AT 31.12.2018 REACHED 666.4 MILLION. IN CONSIDERING BOOK VALUES, WE AGAIN SHOULD RAISE THE ISSUE OF THE RANDOM DEVELOPMENT OF THE ACCOUNTING STANDARDS, WHICH ARE OFTEN OUTLANDISH AND DISTORTIVE AND - WITH THE NEW IFRS CRITERIA IN FORCE SINCE 2019 - INCREASINGLY OBSCURE AND UNREPRESENTATIVE OF REALITY. IN THIS SETTING, WE PREFER TO FOCUS ON THE REAL SUBSTANCE.

IN SECTOR AND PERIOD TERMS:

MID TERM INTRINSIC VALUE ESTIMATE OF TIP ASSETS



* INCLUDES THE ANALYTICAL VALUATIONS OF ALL INVESTMENTS PREPARED BY TIP CONSIDERING THE COMPANY'S MEDIUM TO LONG-TERM OUTLOOK.

IN RECENT DAYS, WE RAISED OUR INVESTMENT IN OVS TO NEARLY 23% FOR A TOTAL OVER 90 MILLION, LARGELY FUNDED BY BOND AND FCA SHARES SALE.

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THIS TRANSACTION PROVIDES GREATER COMMERCIAL FIRE-POWER (IN TERMS OF “PHYSICAL” STORES) TO TIP’S INVESTEES. IN FACT, INCLUDING THE APPROXIMATELY 11,000 SALES POINTS OF AMPLIFON, THE 1,700 OF OVS, THE 1,100 OF HUGO BOSS, THE NEARLY 500 OF FURLA, THE OVER 300 OF ROCHE BOBOIS, THE OVER 200 OF MONCLER, THE DOZENS OF EAT-ALY, “OUR” COMPANIES HAVE A VERY SIGNIFICANT NUMBER OF SALES POINTS. AGAINST A BY NOW CLEAR GLOBAL SHIFT TOWARDS E-COMMERCE, ONLINE TRADING AND A MULTI-CHANNEL APPROACH, THIS MAY AT FIRST GLANCE APPEAR TO BE A MISTAKE. WE DO NOT SEE IT THIS WAY AS A PHYSICALLY-BASED AND SENSORY-LED DIRECT EXPERIENCE CAN NEVER BE REPLACED BY A CLICK ON A PC OR A SMARTPHONE. AMAZON’S RECENTLY STATED POLICY TO SIGNIFICANTLY INCREASE ITS NUMBER OF “PHYSICAL” STORES - IN ADDITION TO THE LATEST FIGURES FROM GROUPS SUCH AS WALMART - GREATLY REASSURE US IN THIS VIEW, EVEN IF WE ARE CONSCIOUS TO GO SLIGHTLY AGAINST THE GRAIN.

ALPITOUR - THE HARD WORK OF GABRIELE BURGIO AND HIS TEAM CONTINUES TO DELIVER RESULTS. THE FULL ACQUISITION OF EDEN VIAGGI WAS COMPLETED IN 2018 AND THE INDUSTRIAL INTEGRATION IS PROCEEDING VERY WELL. THE CONSOLIDATED RESULTS FOR THE YEAR ENDING IN OCTOBER REPORT TURNOVER OF APPROXIMATELY 1.7 BILLION (APPROXIMATELY +37%), WITH EBITDA OF 59.9 MILLION, SIGNIFICANTLY UP ON 46 MILLION IN THE PREVIOUS YEAR. THE ACQUISITION BY ASSET ITALIA AND OTHER INVESTORS COMPLETED LAST YEAR - TOGETHER WITH THE SIZE AND INTRICACY OF THE EDEN DEAL AND THE FUNDS USED TO ACQUIRE TREASURY SHARES - HAVE LEFT LESS ROOM FOR OTHER STRATEGIC DEALS, ALTHOUGH MANAGEMENT REMAINS DETERMINED TO DO ALL POSSIBLE TO STRENGTHEN FURTHER ITS LEADERSHIP AND PURSUE OTHER TRANSACTIONS TO DELIVER THE INCREASING SYNERGIES ON OFFER AND STREAMLINE SUCH A COMPLEX GROUP. IT WAS DECIDED TO BUY A FOURTH BOEING 787 DREAMLINER AND A RESERVE ENGINE, WE SIGNED AN AGREEMENT TO MANAGE A 5-STAR HOTEL IN VENICE, FURTHER TO THE CONTRACTS PREVIOUSLY REPORTED FOR TANKA VILLAGE AND COLONNA BEACH IN SARDINIA. THE PIPELINE OF TRANSACTIONS REMAINS VERY EXTENSIVE AND INTERESTING.

AMPLIFON - THE WORK OF ENRICO VITA AND THE MANAGEMENT TEAM AT AMPLIFON IS ALSO DELIVERING EXCELLENT RESULTS. THE OPERATING PLAN HAS DRIVEN CONSOLIDATED EBITDA TO EURO 241 MILLION, WITH CORPORATE TRANSACTIONS INCLUDING THE ACQUISITION OF GAES IN SPAIN - A GROUP STRATEGIC OBJECTIVE FOR MANY YEARS - TO BRING TO A CLOSE A PERIOD OF MAJOR INVESTMENT ANNOUNCED THROUGH MEDIUM-TERM PLANS, MADE PUBLIC SOME TIME AGO. THE LEVERAGING OF SYNERGIES AND STREAMLINING ARE ALSO A KEY OBJECTIVE AT AMPLIFON, TOGETHER WITH MORE CONTAINED ACQUISITIONS - ALTHOUGH CONTINUING TO PLAY A CENTRAL ROLE IN STRENGTHENING LEADERSHIP AND EXTENDING COMMERCIAL REACH IN CERTAIN REGIONS. FOLLOWING ASSET ITALIA'S INVESTMENT IN AMPLITER, WE ARE PLEASED TO CONFIRM THAT THE COLLABORATION WITH THE HOLLAND FAMILY IS ALSO PROGRESSING VERY WELL.

BE - AN EXCELLENT YEAR FOR RESULTS, STRATEGY IMPLEMENTATION, BOLSTERING OF MARKET POSITIONING AND OF THE ORGANISATION, BOTH IN ITALY AND OVERSEAS. WITH THE SUPPORT OF A STRONG CAPITAL BASE AND THE LEADERSHIP OF STEFANO ACHERMANN AND HIS TEAM, THE GROUP IS READY TO PURSUE FURTHER MAJOR CHALLENGES, ALSO ON THE M&A FRONT. IN 2018 REVENUES GREW OVER 15% IN 2018, WITH MARGINS, IN TERM OF CONSOLIDATED EBITDA, UP OVER 37%.

EATALY - ANOTHER YEAR OF GROWTH AND HIGHLY SATISFYING RESULTS, WITH THE UNITED STATES MARKET AGAIN STRONGLY REWARDING - FROM NEW YORK TO BOSTON, FROM CHICAGO TO LOS ANGELES AND AT THE END OF 2018 ALSO IN LAS VEGAS - THE BUSINESS MODEL AND THE HIGH-QUALITY AND ORIGINAL NATURE OF THE RANGE. RESULTS IN EUROPE AND THE OTHER KEY MARKETS ALSO IMPROVED (IN ITALY, MUNICH AND STOCKHOLM), AS DID THOSE IN OTHER COUNTRIES WHERE INDIRECT MANAGEMENT IS UNDER DEVELOPMENT. WHEN TIMEOUT IN NEW YORK HEADLINES "... *THE EATALY OF COFFEE THAT STARBUCKS IS OPENING*" WE CAN TRULY SAY THAT THE BRAND HAS REACHED GLOBAL HEIGHTS AND WITH MANY CHAINS ACROSS THE WORLD IMITATING BOTH THE FORMAT AND EXPERIENCE PROVIDED BY THE EATALY STORES, IT CAN BE SAID THAT ANDREA GUERRA AND HIS TEAM HAVE CHOSEN A SUCCESSFUL TRACK WHICH THEY CONTINUES TO REFINE.

TURNOVER EXCEEDED 500 MILLION, PROFITABILITY HAS NOT YET REACHED THE HOPED-FOR LEVELS, ALTHOUGH THE AMOUNT OF INVESTMENT AND COSTS INCURRED TO CONTINUALLY IMPROVE THE RANGE HAS LED MANY TO PREDICT FUTURE IMPROVEMENTS.

FURLA - GOOD REVENUE AND EARNINGS GROWTH WAS AGAIN EVIDENT IN 2018, ALTHOUGH AS THE COMPANY HAS NOT YET MADE THESE FIGURES PUBLIC WE PREFER NOT TO ANNOUNCE THEM IN ADVANCE.

INTERPUMP - WHEN SUCH A WELL-REGARDED AND AUTHORITATIVE SITE AS SEEKINGALPHA - WHICH HAD ALREADY DEDICATED SIGNIFICANT COVERAGE TO A SHARE WHICH WAS CERTAINLY OFF THE RADAR OF ITS NORMAL USERS - COMPARES THE PERFORMANCE OF THE INTERPUMP SHARE OVER THE YEARS WITH BERKSHIRE HATHAWAY AND COMES TO CONCLUDE THAT : “*I) THE GROWTH OF THIS ITALIAN MANUFACTURING COMPANY SHOWS NO REST, II) INTERPUMP'S M&A STRATEGY AND ITS MAIN FACILITIES ABROAD GIVE THE FIRM A STRONG RESILIENCE AGAINST INTERNATIONAL TRADE CONFLICTS AND ECONOMIC DOWNTURNS, III) THE STOCK IS A LOW RISK/RETURN BET FOR 2019 AND BEYOND*”, IT SEEMS TO US THAT THERE IS LITTLE TO ADD, EXCEPT TO HIGHLIGHT THAT THE REPORT CONCLUDES WITH A TARGET PRICE OF EURO 48, COMPARED TO THE CURRENT OF APPROXIMATELY 28. TURNOVER ALMOST REACHES 1.3 BILLION WITH AN EBITDA OF 288.5 MILLION. AT INTERPUMPS'S CURRENT PRICES, THE DIRECT INVESTMENT OF TIP IN IPGH - EXCLUDING THEREFORE ANY CONTROL PREMIUM - IS OVER 210 MILLION, OF WHICH OVER 170 OF GAINS.

MONCLER - FOR MONCLER WE CAN ALSO CITE EXTREMELY POSITIVE ADJECTIVES AND IN THE MUCH-DISCUSSED LUXURY SEGMENT YOU CANNOT FIND A BANK THAT DOES NOT CONSIDER MONCLER AS THE PHENOMENON OF PHENOMENONS: GROWTH, EARNINGS AND CAPACITY FOR INNOVATION MAKE THIS GROUP A TRULY UNIQUE PROPOSITION. GIVEN OUR EXTREMELY PRUDENT APPROACH IN VIEW OF PRICES AND AN UNENCOURAGING MARKET OUTLOOK TIP, IN THE INITIAL MONTHS OF 2018, DECIDED TO PARTIALLY ROLL BACK (BY ONE-THIRD) ITS INVESTMENT. IN ANY CASE, THE RELEVANT INVESTMENT WHICH TIP CONTINUES TO HOLD AT THE END OF 2018 ALLOWS US TO

TAKE BENEFITS FROM THIS FANTASTIC ENTERPRISE AND FROM REMO RUFFINI AND HIS TEAM CAPABILITY TO BROADEN - ALTHOUGH SUBTLY AND IN A WELL-CONSIDERED MANNER - THE PRODUCT RANGE TO CONTINUE TO OPEN UP (ALWAYS SPECTACULAR) SALES POINTS IN AREAS DESERVING OF A DIRECT PRESENCE, WHILE AT THE SAME TIME MAINTAINING SKY-HIGH CONSOLIDATED EARNINGS: EBITDA OF OVER EURO 500 MILLION, WITH A 35% MARGIN, IN 2018.

PRYSMIAN – ESSENTIALLY TWO MAIN FACTORS APPEAR TO BE HOLDING BACK THE SHARE PRICE: THE PRICE PAID FOR GENERAL CABLE, CONSIDERED HIGH BY MANY ANALYSTS, AND FURTHER PROBLEMS ON THE WESTERN LINK CONTRACT, WHICH HAS WORRIED SOME AND REGARDING WHICH - APART FROM THE PREVIOUSLY-BOOKED LOSSES - PERFORMANCE ISSUES ARE BEING BROUGHT UP. OUR ASSESSMENT IS TOTALLY DIFFERENT AND REMAINS VERY POSITIVE. IN 2018 WE THEREFORE INCREASED OUR POSITIONS, INCLUDING DIRECTLY AS TIP AND IN ADDITION TO THE EXISTING HOLDING, AND BY MEANS OF THE SHARE CAPITAL INCREASE THROUGH CLUBTRE. THE GROUP'S 2019 RECENT EARNINGS GUIDANCE FURTHER SUPPORTS OUR ASSESSMENT AND WHICH, ALTHOUGH NOT YET FULLY REFLECTING THE EXPECTED SYNERGIES WITH GENERAL CABLE, WAS CONFIRMED BY EBITDA OF EURO 1 BILLION AND CONTINUED GOOD DELEVERAGING.

OVS – WE HAVE FOLLOWED THIS COMPANY FOR SOME TIME, WITH ITS TURN-OVER OF 1.4 BILLION BETWEEN OVS, UPIM, CROFF AND OTHER BRANDS, AN ITALIAN LEADER IN CREATING, MANUFACTURING AND DISTRIBUTING APPAREL, WHILE DEMONSTRATING SIGNIFICANT CAPACITY FOR GROWTH AND BRAND REPOSITIONING. A MISJUDGED TRANSACTION OF 2017 HAS PROMPTED US TO MORE CLOSELY STUDY THE SITUATION, SO AS TO ASSESS WHETHER THE FACTORS UNDERLYING SUCH A MAJOR PRECEDENT SUCCESS WERE STILL IN PLACE. TOWARDS THE END OF 2018 WE TOOK THE POSITION THAT THE QUALITY OF THE MANAGEMENT TEAM, TOGETHER WITH THE ORIGINAL PRODUCT-MARKET MIX AND SIGNIFICANT POTENTIAL HAD REMAINED INTACT AND THEREFORE, INITIALLY THROUGH PURCHASING ON THE MARKET AND THEREAFTER THROUGH THE DIRECT ACQUISITION OF THE ENTIRE RESIDUAL HOLDING OF THE ENGLISH PRIVATE EQUITY FUND CONTROLLING IT, WE CAME TO HOLD APPROXIMATELY 23% OF THE CAPITAL. A NEW CYCLE IS NOW

LAUNCHED - ONE WHICH WE BELIEVE CAN RETURN THE COMPANY TO DELIVERING PAST EARNINGS LEVELS AND THROUGH WHICH WE CAN CONTRIBUTE TO FURTHER GROWTH, ALSO BY MEANS OF EXTRAORDINARY CORPORATE PROJECTS.

AZIMUT BENETTI - REVENUE GROWTH FROM 726 TO 829 MILLION AND CONSOLIDATED EBITDA (ADJUSTED FOR NON-RECURRING ITEMS) INCREASING FROM 38 TO 55 MILLION APPEAR TO FINALLY INDICATE A PERFORMANCE WHICH HAS BEEN ON THE CARDS FOR SOME TIME. IT WAS PARTICULARLY A STRONG YEAR FOR THE AZIMUT BRAND. A RESULT WHICH FULLY CONFIRMS THAT ASSIGNING TOTAL RESPONSIBILITY FOR THE DIVISION TO MARCO VALLE WAS THE RIGHT CHOICE. FOR THE BENETTI BRAND, THE PROMOTION TO CEO OF FRANCO FUSIGNANI SURELY PROVIDED ORGANISATIONAL CLARITY, IMPROVED THE RELIABILITY OF PROJECTS AND THE CAPACITY TO CONTROL OPERATIONS, EVEN IF EFFECTIVE DIVISION EARNINGS WILL ONLY REFLECT THIS ONCE THE THREE GIGAYACHTS ARE DELIVERED (EACH OVER 100 METRES). THIS IS EXPECTED OVER THE COMING MONTHS AND DRAWS ON A PRODUCTION AND ORGANISATIONAL CAPACITY WHICH HAS NEVER BEFORE EVEN BEEN CONTEMPLATED IN THE SECTOR - NEVERMIND IN ITALY.

HUGO BOSS - LAST YEAR ON THESE PAGES WE INDICATED THAT A GAP CONTINUED TO PERSIST BETWEEN TOP MANAGEMENT AND THE MARKET AND IN FACT PRACTICALLY ON EVERY ANNOUNCEMENT THE SHARE PRICE DROPPED - OFTEN HEAVILY. IN RECENT DAYS, THE SAME HAS HAPPENED AGAIN. OUR VIEW HAS THEREFORE NOT CHANGED. A COMMUNICATION PROBLEM STILL EXISTS AND ALTHOUGH THE OPERATING RESULTS HAVE SLIGHTLY IMPROVED, THE SAME WERE NOT TOO SUFFICIENT TO ENCOURAGE THE MARKET TO INVEST SIGNIFICANTLY IN THIS COMPANY WHICH, IF ONLY MANAGED IN A MORE CONVINCING WAY, COULD DELIVER MUCH BETTER PERFORMANCES. REVENUES OF 2.8 BILLION WERE REPORTED FOR 2018, WITH AN ADJUSTED EBITDA OF 489 MILLION AND AN NFP OF AROUND ZERO. IT ALMOST SEEMS THEREFORE IMPOSSIBLE THAT THIS GROUP HAS A MARKET CAPITALIZATION OF ONLY 4.2 BILLION. IN TIP'S 2018 FINANCIAL STATEMENTS, WE HAVE HOWEVER WRITTEN DOWN HUGO BOSS FOR OVER EURO 33 MILLION.

ROCHE BOBOIS - THE COMPANY WAS LISTED ON THE PARIS STOCK EXCHANGE AT THE BEGINNING OF JULY 2018 AND, ON THE BASIS OF THE FINAL PRICE INDICATED BY THE PLACEMENT BANKS (EURO 20 PER SHARE), CONSIDERED LOW, BY US, THE SUBSIDIARY TXR DECIDED TO LIMIT THE AMOUNT TO BE SOLD. IN REALITY, WE HAVE NOT BEEN ABLE TO UNDERSTAND THE REASONS BEHIND THE LACK OF DEMAND ON IPO FOR A GLOBAL LEADER, WITH GOOD EARNINGS, WITHOUT DEBT AND WITH A WELL LAID OUT GROWTH PLAN. FINANCIAL MARKETS IN EFFECT FROM THE SUMMER WERE ALREADY INDICATING POOR RETURNS FOR NEW SHARES, WITH ITS INCOME STATEMENT CERTAINLY PENALISED (AT LEAST FROM AN “AESTHETIC” LEVEL) BY THE RECLASSIFICATION UNDER IAS/IFRS AND WITH FRANCE FROM SOME TIME IMPACTED BY GENERALISED UNCERTAINTY, ALTHOUGH IN OUR OPINION NOT AT LEVEL TO IMPACT SO MUCH ON THE SHARE PRICES. AS IF THIS WAS NOT ENOUGH, SATURDAY BUSINESS WAS RUINED BY THE “GILET JAUNES” PROTESTS, WITH THE SHARE EVEN FURTHER AND MORE SURPRISINGLY SLIDING UNDER THE LISTING PRICE AND REMAINS THERE WITH VERY LOW VOLUMES. SOME INDICATE THAT ONE OF THE REASONS MAY ALSO BE THE FACT THAT THE MARKET FEARS THAT TXR MAY SELL SHARES AND THEREFORE A SUBSEQUENT HANGOVER WOULD BLOCK ANY PURCHASE. WE HAVE ON MANY OCCASIONS ASSURED THAT AT THESE LEVELS WE ARE NOT AND WILL NOT BE SELLERS. OUR FEELING HOWEVER IS THAT THE MARKET STILL NEEDS TO UNDERSTAND THIS COMPANY, THAT MANAGEMENT NEEDS TO DEAL EVEN BETTER WITH INVESTORS AND MORE THAN ANYTHING THAT THE PHYSICAL RETAIL SECTOR IN FRANCE, IN THE UNITED KINGDOM - AND BEYOND - IS SHOWING SIGNS OF A COMPREHENSIVE RECOVERY. MEANWHILE, MANAGEMENT CONTINUES TO PURSUE AN AMBITIOUS PROGRAMME OF STORE OPENINGS AND REVENUE GROWTH, AS INDICATED AT THE ROAD SHOWS, CONFIDENT THAT THE MARKET SOONER OR LATER WILL DISCOVER THE LACK OF UNDERLYING JUSTIFICATION FOR CURRENT SHARE PRICES, AS A “CORRECT” PRICE OF SHARES OF A SIMILAR EXCELLENT COMPANY IN OUR VIEW SHOULD BE CLOSER TO EURO 30 THAN TO THE CURRENT LEVELS.

FCA AND **FERRARI** - THE DECISION TO KEEP THESE SHARES IN PORTFOLIO FOR 2018 CONTINUED TO PROVIDE RETURNS, WITH RECENT ANNOUNCEMENTS ON THE RESPECTIVE EARNINGS (AND UPCOMING STRONG DIVIDENDS) CONFIRMING THAT FCA’S RECOVERY IS COMPLETE, THAT RACE CONTINUES

TO BREAK RECORDS, AND EVEN IF FROM JULY THE EXTRAORDINARY ENTREPRENEURIAL AND STRATEGIC CONTRIBUTION OF SERGIO MARCHIONNE - THE MAIN FACTOR BEHIND THEIR SUCCESS - CAN NO LONGER BE COUNTED ON, THESE ASSETS GAVE TIP VERY GOOD SATISFACTIONS.

TIP PRE-IPO - "TIPO" - THE SIGNING OF THE CONTRACT TO SELL TO THE FAGERHULT GROUP 100% OF **IGUZZINI ILLUMINAZIONE** IS OBVIOUSLY THE MAJOR EVENT OF 2018. CLOSING TOOK PLACE AS PLANNED IN RECENT DAYS. A VALUATION OF OUR HOLDING OF AROUND 90 MILLION, AGAINST APPROXIMATELY 31 INVESTED, EXCLUDING DIVIDENDS COLLECTED, DEMONSTRATES STRONG GROWTH OVER A RELATIVELY SHORT TIMEFRAME AND WITH THE MAJOR PLAUDITS AFFORDED TO ADOLFO GUZZINI, ANDREA SASSO AND HIS TEAM WELL DESERVED. TIPO IN EFFECT HAS PLAYED A MAJOR ROLE IN THIS TRANSACTION, INITIALLY ACTING AS A SORT OF "SEVENTH BROTHER" AND THEN BECOMING THE LARGEST INDIVIDUAL SHAREHOLDER, HAS PROMOTED AND THEREAFTER FACILITATED AND LED PURCHASES FROM MEMBERS OF THE FAMILY WHOSE INTENTIONS WERE NO LONGER ALIGNED WITH OTHER FAMILY MEMBERS. THE GOVERNANCE OF ITALIAN FAMILY BUSINESSES IS ALWAYS AN ISSUE OF CAPITAL IMPORTANCE, THAT OFTEN BLOCKS THE DEVELOPMENT OF ENTERPRISES AND WITH AN EXIT STRATEGY NOT ALWAYS OBVIOUS. IN THE CASE OF IGUZZINI, A SHAREHOLDER OUTSIDE OF THE FAMILY IN A RELATIVELY SHORT TIME SPACE, ASSISTED IN "UNTEING SOME OF THE KNOTS" AROUND THE EXISTING HOLDINGS AND IN DEVELOPING TECHNICAL, CORPORATE AND FINANCIAL SOLUTIONS WHICH FACILITATED EACH MEMBER TO ACHIEVE THEIR OBJECTIVES, WHILE PROVIDING ALL WITH EXCELLENT FINANCIAL RETURNS. GIVEN THE PARTIAL SWAP, TIPO JUST A FEW DAYS AGO BECAME A FAGERHULT SHAREHOLDER WITH A LOCK-UP OF SIX MONTHS FOR HALF OF THE HOLDING AND TWELVE MONTHS ON THE REST.

BETA UTENSILI HAS CONTINUED ON THE PATH TO GROWTH WITH TWO ACQUISITIONS IN 2018, SUBSTANTIALLY CONFIRMING THE SOLIDITY OF ITS HISTORIC BUSINESS. ALTHOUGH THE 2018 ACCOUNTS HAVE NOT YET BEEN APPROVED, REVENUES HAVE GROWN VERY STRONGLY TO APPROXIMATELY 161 MILLION (FROM 137 IN 2017), WITH EARNINGS IN LINE WITH THE PREVIOUS YEAR AND OPTIMAL LIQUIDITY GENERATION. ROBERTO CICERI IS UNDERTAKING A FURTHER RATIONALIZATION, IN ORDER TO INCREASINGLY STREAMLINE

DECISION-MAKING PROCESSES, WITH A CONSISTENT FOCUS ON PRODUCT RANGE EXPANSION AND OVERSEAS PENETRATION, ALTHOUGH WITH M&A'S ALWAYS A KEY GROWTH FACTOR.

CHIORINO RETURNED IMPROVED RESULTS FOR 2018; THE PRELIMINARY FIGURES INDICATE REVENUES OF APPROXIMATELY 116 MILLION AND AN EBITDA OF OVER 26 MILLION. THE GROUP CONTINUED - IN LINE WITH TIPO'S INVESTMENT POLICY - TO PARTICULARLY SUPPORT NON-EUROPE PENETRATION, ALSO THROUGH CORPORATE TRANSACTIONS.

STARTIP - FOUNDED IN 2017, THE COMPANY CONTINUES TO EXAMINE TRANSACTIONS AND IN THE LAST TWELVE MONTHS INVESTED OVER 11 MILLION, WITH THE MOST IMPORTANT BEING - FOLLOWING MARKET CORRECTIONS IN RECENT MONTHS WHICH HAVE OBVIOUSLY DAMPENED ENTHUSIASM AROUND THE WORLD FOR VENTURE CAPITAL ACROSS ALL SEGMENTS - THE SYSTEM CREATED WITH **DIGITAL MAGICS** AND **TALENT GARDEN**, WHICH INCREASINGLY HAS EMERGED AS THE REAL BIGGEST CATALYST FOR INNOVATIVE INITIATIVES IN THE COUNTRY, AT LEAST ONLY IN QUANTITATIVE TERMS. WE ARE CURRENTLY ANALYZING OTHER POSSIBLE ALLIANCES IN THE SECTOR AND THE UNDERTAKING OF ADDITIONAL HOLDINGS, ALSO PARTICIPATING IN LARGER ROUNDS OF FUNDING AND ALWAYS WITHIN THE STRONG CONVICTION THAT TIP SHOULD CREATE AND THEREAFTER STRENGTHEN - ALSO IN THE AREA OF INNOVATION AND CENTERS OF EXCELLENCE - PLATFORMS AND OTHER CONCRETE POSSIBILITIES TO BRING TOGETHER BUSINESSES IN ORDER TO ACCELERATE THE DEVELOPMENT OF OPERATIONS WHICH OTHERWISE WOULD STRUGGLE IN AN ENVIRONMENT WHICH IS VERY CHALLENGING FOR SMALL ITALIAN BUSINESSES. THE RECENT SHARE CAPITAL INCREASE OF TALENT GARDEN ALSO IS CONSISTENT WITH THIS STRATEGY, CONCLUDED WITH FUND-RAISING WHICH BEAT INITIAL ESTIMATES PROVIDES THE COMPANY WITH RESOURCES TO ACCELERATE DEVELOPMENT IN ITALY AND IN OTHER PARTS OF THE WORLD. AS KNOWN, TALENT GARDEN ALREADY ENJOYS EUROPEAN LEADERSHIP, ALTHOUGH IN THIS SECTOR IT IS ESSENTIAL TO ADD NEW PLATFORMS, BOOSTING THE QUALITY AND QUANTITY OF TRAINING OFFERED, WITH A FOCUS ON DIGITAL AND PURSUING STRATEGIES WHICH CAN PROVIDE BUSINESSES WITH INCREASINGLY CUTTING-EDGE EXPERTISE.

DIGITAL MAGICS ON THE ONE HAND HAS SIGNIFICANTLY IMPROVED THE AVERAGE AND OVERALL QUALITY OF ITS START-UPS IN PORTFOLIO, WHILE ALSO TESTING OPEN INNOVATION FORMULAS THAT PUT THE COMPANY AT THE HEART OF DEVELOPMENT PROCESSES IN A RANGE OF SECTORS WHILE, ON THE OTHER, ALSO DEMONSTRATING - AS IN THE CASES OF **BUZZOOLE**, **CENTY**, IN ADDITION TO TALENT GARDEN - THAT IT CAN PROVIDE INTERESTING DEVELOPMENT PROSPECTS BOTH FROM A FINANCIAL AND INDUSTRIAL VIEWPOINT.

CONCLUSIONS

THE MAJORITY OF EXPERTS, BANKS AND ECONOMISTS RANGES BETWEEN FORECASTING INTERNATIONALLY EITHER A FULL-ON RECESSION OR A MAJOR ECONOMIC SLOWDOWN, IN THE SHORT-TERM. PROSPECTS THEREFORE APPEAR SLIGHTLY GREY TO ALMOST EVERYBODY.

GLOBAL GDP IS HOWEVER FORECAST TO GROW BY APPROXIMATELY 3.5% IN 2019.

IN TERMS OF THE POLITICAL-INSTITUTIONAL SOAP OPERA REGARDING US RATES, THE MASK HAS FINALLY SLIPPED AND WE NOW BELIEVE THAT IN 2019 THERE WILL BE - PERHAPS - JUST ONE RAISE. THE FEARS OF MANY THEREFORE OF A STRUCTURAL CHANGE IN INTEREST RATES SHOULD BE PUT TO REST. AT LEAST FOR A LITTLE WHILE.

COMPANY ORDERBOOKS WHICH WE FOLLOW DIRECTLY (ALMOST ALL WITH A MULTI-NATIONAL TURNOVER PROFILE) CONTINUE TO APPEAR EXPANSION, ALSO ON TOP OF THE RECORDS OF 2018, ALTHOUGH SLIGHTLY MORE SUBDUED THAN IN THE PAST.

WHILE THIS IS THE SCENARIO WHICH WE MAY REASONABLY EXPECT, 2019 MAY BE A LITTLE MORE COMPLEX AND CERTAINLY MORE VOLATILE, CONDITIONED BY ECONOMIC-FINANCIAL AND GEOPOLITICAL FEARS (WHICH HOWEVER SEEM TO HAVE MORE OF A DAILY OR WEEKLY IMPACT AND RARELY CONSTITUTE A TREND) - WITH ECONOMIC GROWTH CONTINUING AND IN THE AB-

SENCE OF ANY CONCRETE RISK OF MAJOR FINANCIAL RESTRICTIONS. INDEED, AS WE DARED TO PREDICT MORE THAN TWO YEARS AGO IN THE CONCLUDING PART OF “PRICES & VALUES”, IT SEEMS THAT FOR THE POLICYMAKERS OF THE LEADING ECONOMIES THE DESIRE TO JUMP-START GROWTH IS PREVAILING, IN THE FACE OF A FEAR THAT THEIR ECONOMIES MIGHT SLOW TOO MUCH AND THAT A CRISIS LIKE THAT OF 2008-2010 MAY RAISE ITS HEAD. THIS IS IN FACT SOMETHING THAT NOBODY WANTS - IF FOR NO OTHER REASON THAT WE WOULD NOT KNOW HOW TO TACKLE IT AND LESS STILL HOW TO DEFEAT IT.

THE IMPACT OF ALL THIS ON THE STOCK MARKETS AND ON THE PRICES OF ENTERPRISES SHOULD THEREFORE CONTINUE TO SUPPORT EQUITY VALUES, WHICH ARE OFTEN CONSIDERED AS HIGH, BUT WE BELIEVE IN REALITY ARE COHERENT WITH THE GENERAL SCENARIO. ALL OF THIS WITH DUE RESPECT TO THE MANY ANALYSTS WHO ON THE ONE HAND CANNOT FIGURE OUT WHY THE CURRENT CYCLE CONTINUES AND, ON THE OTHER, NEVER MISS A CHANCE TO PREDICT THE WORST AND UPCOMING CALAMITIES. ONE OF THE CASUALTIES OF THIS ARE THE ASSET MANAGEMENT FUNDS AND THEIR CLIENTS WHO CONTINUE TO SEE IN THEIR PORTFOLIOS MORE THE IMPACT OF BEING AFRAID TO MAKE MISTAKES THAN THE COURAGE TO INVEST BASED ON THE CONTINUED CLEAR INDICATIONS FROM THE REAL ECONOMY. MANY OF THEM, AT LEAST IN ITALY, INCREASINGLY LOOK TO US TO JOIN NEW VEHICLES OR CLUB DEALS. UNFORTUNATELY, TIP IS NOT IN THE POSITION TO ACCEPT THESE REQUESTS UNTIL THE TIPO AND ASSET ITALIA INVESTMENT PERIODS HAVE RUN THEIR COURSE. ALL OF THIS SHOULD ATTRACT ADDITIONAL INTEREST IN THE SHARE AND IN THE TIP WARRANT. WE OURSELVES WILL CONTINUE TO WORK TO FURTHER DRIVE THE VALUE OF OUR BUSINESSES IN PORTFOLIO AND MAKE NEW INVESTMENTS, IN THE EXPECTATION OF GOOD GROWTH POTENTIAL FOR VALUES OVER TIME. LONG-TERM TRENDS HAVE ALWAYS BEEN OUR COMPASS, WITH EXCELLENT COMPANIES OUR DAILY BREAD AND THE SEARCH FOR CREATING VALUE, PRUDENCY AND APPROPRIATE AND CONSIDERED DIVERSIFICATION OUR WAY OF RAISING AND KNEADING IT. WE WILL THEREFORE CONTINUE TO INVEST IN EXCELLENT COMPANIES CAPABLE ON EMBARKING ON SIGNIFICANT GROWTH. M&A'S AND INVESTMENTS SHALL REMAIN A CRUCIAL COMMON DENOMINATOR OF NEARLY ALL OF THE CASE HISTORIES FEATURING IN OUR MOST SUCCESSFUL TRANSACTIONS AND AT

THE SAME TIME THE BEST ANTIDOTE TO THOSE PRICES SOMETIMES CONSIDERED EXCESSIVE WHICH MAY DILUTE OVER TIME THE RETURN FOR YOU OUR SHAREHOLDERS. WE ARE CURRENTLY CONCLUDING A LIQUIDITY POOLING PHASE AND EXPECT THAT THE NEXT WARRANT EXERCISE PERIOD - JUNE 2019 - WILL ALLOW US TO COLLECT FUNDING TO CORROBORATE OUR AMMUNITIONS. MAJOR FUNDING IS ANYWAY NOT REALLY NEEDED, ALTHOUGH CERTAINLY - BEING THE PENULTIMATE PERIOD AND WITH A STRIKE PRICE OF WARRANTS OF 5, COMPARED TO EURO 5.41 IN 2020 - WE EXPECT IT TO BE OF CONCRETE INTEREST BOTH TO TIP AND PARTICULARLY TO THE HOLDERS OF THESE INSTRUMENTS.

TIP OVER THE COURSE OF ITS EXISTENCE HAS SOUGHT TO EVOLVE AND FOLLOW TRENDS, SOMETIMES EVEN TO TRY TO ANTICIPATE THEM. MORE THAN ANYTHING HOWEVER, IT HAS SOUGHT TO INTERPRET AS BEST AS POSSIBLE THE NEEDS OF A SYSTEM OVERFLOWING WITH CAPITAL, BUT WITH A RELATIVELY SMALL GROUP OF TRUE VISIONARY BUSINESS LEADERS BUILDING ENTERPRISES TO SURVIVE BEYOND THE FOUNDING FAMILIES. THE TIP SYSTEM CURRENTLY HAS AN AGGREGATE OF OVER 80 THOUSAND EMPLOYEES, TURNOVER OF APPROXIMATELY 23 BILLION, WHILE INVESTING OVER 3 BILLION TO PROVIDE VITAL SUPPORT TO THE COUNTRY'S INDUSTRIAL FABRIC. THE OVS DEAL HAS BEEN SEEN BY MANY AS A RARE "RETURN TO ITALY" OF A BUSINESS LEADER IN "FOREIGN" HANDS FOR 13 YEARS AND FOR US HAS ONCE AGAIN BEEN A CHANCE TO BREATHE CONFIDENCE, NEW STIMULUS AND IMPROVED PROSPECTS INTO A STRONG COMPANY WITH A CAPABLE MANAGEMENT TEAM.

JUST A FEW WEEKS AGO "I SIGNORI DEL LUSO" CAME OUT, A BOOK ON TIP WHICH LINKS THE STORIES OF ALPITOUR, AZIMUT BENETTI, EATALY, FURLA, HUGO BOSS, MONCLER, ROCHE BOBOIS AND ALSO OVS, IN A HYPOTHETICAL PORTFOLIO OF INVESTMENTS IN THE SAME SECTOR, AS IF PART OF AN ORGANIC AND PRE-ORDAINED STRATEGY. TIP INVESTS IN AND WITH HIGHLY CAPABLE ENTREPRENEURS, REGARDLESS OF SECTOR, AND DESIRES TO CONTINUE TO MAINTAIN A NICE DIVERSIFICATION.

OUR WISH IN FACT HAS ALWAYS BEEN TO CONTINUE TO GROW THE NUMBER, THE SIZE AND THE QUALITY OF EXCELLENT ENTERPRISES OF TIP NETWORK,

ACROSS NEARLY ALL SECTORS, AS WELL-MANAGED AND WITH EXCITING AMBITIONS. ALL WHILE TARGETING THE SAME OBJECTIVES AND STAYING STRICTLY COHERENT TO OUR MOTTO WHICH HAS ALWAYS REFLECTED WHO WE ARE: “WE SHOULD ALL FEEL NOTHING BUT SHAME FOR THE REPUTATION THAT FINANCE HAS EARNED ITSELF IN THE LAST FEW YEARS, BUT IF YOU MANAGE TO GUIDE HEALTHY CAPITAL FROM SUCCESSFUL BUSINESSES AND THE ASSETS OF FAMILIES THAT WISH TO INVEST THEM INTELLIGENTLY IN COMPANIES THAT WANT TO GROW, YOU ARE DOING ONE OF THE MOST BENEFICIAL JOBS IN THE WORLD”.

2018 HAS CERTAINLY MADE ALL OF OUR TASKS MORE CHALLENGING, BUT WE CONTINUE NOT TO SEE ALL THOSE CLOUDS ON THE HORIZON AND THEREFORE WE GO ON TRYING TO DO OUR UTMOST TO COME OUT SUCCESSFULLY.

SINCERE THANKS ONCE AGAIN TO ALL OF YOU.

GIOVANNI TAMBURI

MILAN, MARCH 14, 2019